



2023 RISK MANAGEMENT
SUMMIT

REIMAGINING POSSIBILITY

SESSIONS PROSPECTUS



REIMAGINING POSSIBILITY

OCTOBER 15TH – 18TH

THE BOCA RATON RESORT, BOCA RATON, FLORIDA

ABOUT

The aim of the Summit is to present concepts and products that will facilitate innovation, success and transformation. This year's theme, **REIMAGING POSSIBILITY**, will focus on providing risk management, technology, claims, litigation management, and variable cost captive insurance solutions to control your destiny.

The Summit was pioneered and garnered traction under eMaxx. In 2018, eMaxx launched eCaptiv, a Vermont domiciled captive insurance company focused on providing alternative risk solutions to small and middle-market companies in various industry segments. The Summit will host Annual Meetings of the Board of Directors and Members for all of the eCaptiv programs.

"THE PRICE OF GREATNESS IS RESPONSIBILITY"
- WINSTON CHURCHILL



GENERAL SESSIONS

IMAGINING POSSIBILITY

The opening session focused on providing takeaways that will be addressed throughout the 2023 Risk Management Summit.

DEFENSE COUNSEL INSIGHTS AND PERSPECTIVES

A discussion with leading eMaxx defense counsel on litigation insights and perspectives.

RISK MANAGEMENT TECHNOLOGY PARTNERSHIPS

This session will feature eMaxx preferred risk management technology partnerships including telematics and dash cameras that are instrumental in Member's controlling their own destiny.

DEFENDING THE WITNESS FOR REPTILE THEORY

The Reptile Theory is a plaintiff's strategy that appeals to the primal reptilian brain instincts of jurors in a lawsuit. In this session, leading defense counsel will *defend the witness* against the Reptile Theory tactics.

LEADING WITH SAFETY

Leadership plays a pivotal role in the safety culture of an organization. This session will review best practices and strategies in promoting safety at the highest levels within an organization.

CLAIMS AND LITIGATION MANAGEMENT

IMPACT OF RECENT FLORIDA TORT REFORM

Florida signed House Bill 837 and Senate Bill 236, the so-called "Tort Reform Law," into law on March 24, 2023. The session will address how the new law significantly impacts defense litigation management in Florida and beyond.

CLAIMS AND RISK MANAGEMENT MEMBER FAMILY FEUD

eMaxx is bringing on a new game show format of Member Family Feud. Two teams will compete to guess the most popular answers to claims and risk management questions.

POST-ACCIDENT EMERGENCY RESPONSE REFRESHER

This session will provide a refresher on the important emergency measures that can be taken – preserve evidence, chain of custody, driver statements, drug and alcohol testing, as well as photo documentation of the accident scene.



JUDICIAL HELLHOLE ROUNDTABLE

A roundtable of defense counsel reviewing the impact of lawsuit geography on claims values and jury verdicts, including locations in the United States designated as “judicial hellholes.”

MANAGING WORKERS COMPENSATION INTERNAL INVESTIGATIONS AND CLAIM DENIALS

A discussion about what employers should be doing when a new claim is reported. The session will address questions and investigations that should be done internally along with additional steps that should be taken with denied claims to impact outcomes.

LIGHT DUTY AND RETURN TO WORK IN WORKERS COMPENSATION

A breakdown of the importance of light duty programs within your organization – the types of jobs, length of time and the best time to end assignment. The discussion will focus on using light duty and return to work to mitigate workers compensation claims.

LOSS PREVENTION & SAFETY

TRAINING EMPLOYEES TO UNDERSTAND WORKING ENVIRONMENTS

Employers have a responsibility to provide safe working environment for their employee and it is extremely important that employees understand the environments in which they work. This session will identify various ways to help educate employees on working environments.

CONTROLLING OUTCOMES THROUGH HIRING PRACTICES

Recruiting and retaining employees committed to safety and best practices is difficult in the current job market. The discussion on strategies to both hire and retain quality employees that ultimately can control claim occurs.

DRIVER MONITORING: IT'S MORE THAN A LICENSE

It only takes one employee with a suspended license. Continuous driver monitoring removes the uncertainty between periodic Motor Vehicle Records (MVR) reviews and provide critical real-time information. A discussion about the importance of monitoring driver qualifications beyond the submission of a valid license.

PREVENTIVE VEHICLE MAINTENANCE

The Federal Motor Carrier Safety Administration (FMCSA) requires that you “systematically inspect, repair, and maintain all motor vehicles and intermodal equipment subject to its control.” This session



will explore how regular and proactively servicing vehicles not only satisfies but can extend the lifetime, lower the chance of costly emergency repairs, and increase uptime.

DOT MOCK AUDIT

Mock Audits provide a snapshot of a company's current safety, compliance, and risk exposures. In this session, a DOT mock audit will be conducted addressing what to expect during the audit and typical findings discovered during the process.

RISK MANAGEMENT TECHNOLOGY

PRESERVATION OF CELL PHONE FORENSIC EVIDENCE

One important source of evidence is the internal storage of a claimant's cell phone, which can determine cell phone activity at the time of an incident. This includes data from applications, social media, games, and streaming services. The session will review the importance of identifying and preserving comprehensive cell phone evidence in and around the time of an incident, including constraints and potential recoverable.

EMERGING RISK MANAGEMENT TECHNOLOGY INNOVATIONS

Risk management technologies are continuously evolving for small and middle market companies. The session will discuss the new technologies that can mitigate claims.

MITIGATING DISTRACTED DRIVING AND SPEEDING

A discussion about how telematics can be utilized for coaching and incentive programs to improve distracted driving and speeding. The session will highlight benefits to a strong incentive program driven by telematics.

INDUSTRY BEST PRACTICES

Roundtable discussion focused on best practices and claims trends with specific industry segments.

PROPANE AND HEATING OIL
CONVENIENCE STORES
SPECIALTY TRANSPORTATION
ENERGY CONSTRUCTION



BROKERS

EMERGING BROKER ROUNDTABLE

A roundtable session with evolving brokers that are new to marketing alternative risk insurance programs.

ELITE BROKER ROUNDTABLE

This session will be focused for elite brokers who are well versed in alternative risk insurance solutions. Leading elite brokers will provide insight and perspectives on the competitive edge driven by alternative insurance solutions program.

