
2020 RISK MANAGEMENT
SUMMIT



SESSIONS GUIDE

2020 RISK MANAGEMENT SUMMIT



NAVIGATING THROUGH CHANGE

MAY 31 - JUNE 3 2020

BOCA RATON CLUB & RESORT BOCA RATON, FLORIDA

ABOUT

Litigation financing, erosion of tort reform, negative public sentiment towards large businesses and nuclear punitive damage verdicts have created a commercial casualty market crisis that is cited as social inflation. This social inflation is driving a “hard market” cycle with insurance and reinsurance companies reducing capacity to market segments along with geographical areas and ultimately escalating premium costs. Alternative risk solutions have become the fastest growing segment as small and middle market companies are seeking solutions to combat against the instability and reduction in capacity in the market.

The aim of the Summit is to present small and middle market companies with ideas, concepts and products that will facilitate innovation, success and transformation. This year’s theme, “**Navigating through Change,**” will focus on providing risk management, technology, claims, and litigation management strategies to combat trends impacting companies today.

The Summit was pioneered and garnered traction under eMaxx, formerly known as Energi. In 2016, the Summit became open to all small and middle market companies. In 2018, eMaxx launched eCaptiv, a Vermont domiciled captive insurance company focused on providing alternative risk solutions to small and middle market companies in various segments of the transportation industry. The Summit will host Annual Meetings of the Board of Directors and Members for all of the eCaptiv programs.

SESSIONS

Breakout Sessions are geared towards small and middle market companies and will focus on risk management, technology, claims and litigation management.

General Sessions will be focused on industry trends affecting businesses today and providing the instruments to realize and reach their full potential.

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"AN INVESTMENT IN KNOWLEDGE PAYS THE BEST DIVIDEND.

- Benjamin Franklin

GENERAL SESSIONS

Opening Session: Paradigm Change in the Industry

A kickoff of the 2020 Risk Management Summit with a discussion on the game changing factors that are transforming the industry today. The evolution of eMaxx will also be introduced and the role that it will play in the paradigm change. eMaxx will also provide a view into the technology that we are developing that will have a substantial impact on expense and loss costs.

Educating Policyholders & Proactive Risk Management Approaches

Proactive approaches to defend policyholders will be explored, to stay ahead of litigation financing. These include risk management vehicle technologies, premises surveillance, learning management training, and the ability to change driver behavior over time. Panelists will discuss the importance of educating policyholders on methods of operation, and the impact of defense.

Combatting Social Inflation with Claims Management

The session will explore claims and litigation management techniques, the aggressive use of investigators as well as developing a reputation that is willing to fight against social inflation.

Controlling your Destiny through Alternative Risk Solutions

This session will discuss alternative risk solutions and how group captive programs are viable solutions for policyholders to have more control over insurance costs.

The Importance of Changing Driver Behavior Over Time

This session will review how leveraging telematics data and online learning has the ability to change driver behavior over time through technology, education and positive reinforcement.

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BREAKOUT SESSIONS

RISK MANAGEMENT

Comprehensive Fleet Management Program

This session is designed to help your company develop a comprehensive safety program for managers and employees.

Cyber Security Protection Strategies

Cyber attacks are a growing concern for companies today, and increasingly it has become a question not of if, but when. This session will explore strategies to protect businesses, customers, and data, against these imminent threats.

Implementation of a Quality Assurance Program

This session will highlight how a Quality Assurance Program can be utilized for day-to-day business operations, and how this can be helpful in the defense of claims.

OSHA & DOT Regulatory Update

An overview of recent changes and proposed regulations will highlight what your company should be aware of, and how this can impact business operations.

DOT Audits & Inspections

This session reviews what is required and expected from commercial motor carriers and drivers by the Federal Motor Carrier Safety Alliance (FMCSA).

TECHNOLOGY

Emerging Risk Management Technologies

A discussion on the latest technology, vulnerabilities, and other risk management issues from multiple perspectives - including building ethical decision-making into the future of transportation.

Impact of Dash Cameras

This session will discuss the ability of dash cameras to impact the outcomes of claims. Innovative new dash camera technologies will also be introduced

Risk Management Technology & Defense

It is important to understand different risk management technologies in vehicles, and their influence on legal defense when an accident occurs. The session will outline how risk management technologies should be properly preserved when an accident occurs.

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Telematics, Coaching, Discipline & Rewards

The modification of driver behavior can be a challenge. With the shortage of commercial drivers in the transportation industry, companies are reticent to terminate a driver for speeding and aggressive driving. This session will focus on the process to change driver behavior over time through technology, education, and positive reinforcement.

Telematics & LMS Training

In the transportation industry, there is a lack of understanding by drivers on the ramifications of their actions behind the wheel. This session will explore the benefits of telematics and learning management systems in educating employees and changing behavior over time.

CLAIMS MANAGEMENT

Commercial Automobile & General Liability Claims Trends

The session will identify the current trends of commercial automobile and general liability that are impacting the industry today.

Effective Subrogation Techniques

The session will identify ways to recognize subrogation opportunities and the involvement of members in investigation methods to support subrogation cases.

Prompt Response & Reporting

This session will outline prompt claims reporting procedures, which can reduce overall costs and identify potential risk transfer opportunities.

The Difference in Captive Claims Handling

The session will emphasize the unique involvement and voice of captive members in the claims process. It will include scenarios where members have played a key role in the trajectory of the claim.

Workers' Compensation Claims Trends

The session will identify the current trends of workers' compensation that are impacting the industry today.

LITIGATION MANAGEMENT

Advanced Settlement & Mediation Strategies

This session will review advanced approaches in effectively settling and mediating complex cases.

Costs & Benefits of Rapid Response to Catastrophic Claims

This session will review the advantages of deploying rapid response, and the implementation of evidence preservation techniques used in recent catastrophic claims.

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Judicial Hellholes & Nuclear Verdicts

This session will explore locations in the United States designated as, “judicial hellholes”. Nuclear verdicts will also be defined and recent litigation in the United States will be discussed.

Relationships & Expectations in Litigation Defense

This session will discuss the choice of a defense counsel, what makes some better than others, setting budgets and expectations, and the keys to effective litigation management for a favorable outcome.

Trial Tactics to Defend the Reptile Theory

The Reptile Theory is a plaintiff’s strategy that seeks to appeal to the primal instincts of jurors in a lawsuit. This session highlights indicators and defense strategies when a plaintiff’s attorney is exercising special techniques designed to inflame jurors.